

## PRESS RELEASE

### **MARZOCCHI POMPE RELEASES PRELIMINARY FIGURES FOR THE FIRST HALF OF 2023: TOTAL NET SALES AT EURO 26.6 MILLION, + 4.4% OVER FIRST HALF 2022, THIS IS THE RECORD HALF-YEAR IN THE GROUP HISTORY**

#### **IN DETAIL:**

- **CORE BUSINESS REVENUES: +2.9% VS. FIRST HALF 2022**
- **AUTOMOTIVE SALES: +11.0% VS. FIRST HALF 2022**
- **NET FINANCIAL DEBT AT EURO 8.8 MN VS. EURO 7.8 MN AT END 2022**

*Bologna, 27 July 2023* - The Board of Directors of Marzocchi Pompe S.p.A. (EGM:MARP), a leading company in the design, production and marketing of high-performance gear pumps and motors, which met on 26 July 2023 and ended late in the evening, approved **the preliminary consolidated figures for the first half of 2023, which confirm the Group excellent performance also in 2023.**

Consolidated net sales totalled Euro 26.6 million, up 4.4% compared to the first half of 2022, which amounted to Euro 25.5 million, and up 15.7% compared to the second half of 2022.

**The consolidated sales results for the first half of 2023 represented a further record for the Group, further confirming its excellent positioning among the leading players in the industry.**

This growth was driven by both divisions: the Core Business, with sales of euro 21.3 million posted +2.9% over the first half of 2022 and +17.2% compared to the second half of 2022; the Automotive, with sales of euro 5.3 million, recorded +11% over the first half of 2022 and +10% compared to the second half of 2022.

In terms of geographic area, we note the stabilization of **the US market, which stands at 36%**, substantially unchanged from 2022. The **export rose to 76.6%**, compared to 71.5% in the same period of the previous year, mainly thanks to the European market (+32.0% over the first half of 2022 and +38.4% over the second half of 2022).

Net financial debt equalled Euro 8.8 million, up 12.8% compared to 31 December 2022 (Euro 7.8 million) mainly due to the investments to expand the production spaces at the Zola Predosa site. At 30 June 2022, the same net financial debt amounted to Euro 10.1 million.

**Gabriele Bonfiglioli, CEO of Marzocchi Pompe, commented:** *"We are particularly proud of our results for the first half of 2023, as our growth path continued despite the market being less bright than last year, also due to the ongoing inflationary scenario. The further sales growth was made possible by both the excellent market positioning of our products and our responsiveness to delivery times.*

*These results give us even more enthusiasm to continue investing not only in improving productivity and efficiency, but also in strengthening our sales network and further expanding our already very wide range of products”.*

We remind you that the complete and final consolidated results for the first half of 2023 will be examined and approved by the Board of Directors during the meeting of 29 September 2023 and that the auditing activities by PriceWaterhouseCoopers S.p.A. are currently underway.

The press release is available at [www.marzocchipompe.com](http://www.marzocchipompe.com) and on the authorized storage mechanism [www.1info.it](http://www.1info.it).

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**Marzocchi Pompe S.p.A.**

Marzocchi Pompe is a leading company in the design, production and marketing of high-performance gear pumps and motors, which find application in various fields: industrial, mobile and automotive. It closed 2022 with over 48 million euros in sales revenue. Founded in 1949, it is controlled by the Marzocchi family, which holds the majority of shares and is represented in the company by Paolo Marzocchi, Chairman, and his son Carlo, Deputy Chairman. The shareholding structure also includes CEO Gabriele Bonfiglioli and four other managers. Production is carried out entirely in Italy at the two sites in Casalecchio di Reno (BO) and Zola Predosa (BO). Marzocchi Pompe is present in over 50 countries through an international distribution network.

Marzocchi Pompe S.p.A.

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