

Marzocchi Pompe newsletter nr. 3/2016

The end of the year is approaching and before making quantitative statements and finalize their forecasts for next year, we can do in the meantime, a balance of the activities launched. Surely we can say that it was a very active year. Among the achievements we can remember the launch of the first phase of China-Far East project with the establishment of the new branch in Shanghai whose GM, Andrea Lombardi speak to us in today's issue, the start of the new plant NEPLA, where it has already been transferred the gear production, and where, in the coming weeks, we will start to move and boost the production lines of automotive pumps and finally the launch of the PTP project.

All these activities that remind us of some features of our DNA: we are a medium-sized company who likes to play, as consciously as possible, on all the tables, investing in manufacturing processes, meet new market needs of the "simple" product gear pump and grant ever greater support to our customers.

From what next year will be marked? Surely we will work hard on the product to keep investing along with the leitmotif of being the Specialists and having then one of the widest ranges in the market, with an increasing focus on the core product as ELIKA in its variations for the industry and for the mobile market segment

Aldo Toscano - Direttore Commerciale



NEW BRANCH OFFICE

NiHao! Marzocchi Pompe lands in "the Country of the Dragon" with a new branch and new ambitious targets. I am proudly the General Manager of Marzocchi Shanghai and I am confident this branch will increase support for Asian customers and partners, enhancing the presence of Marzocchi Pompe brand in Asia.

The staff of Marzocchi Shanghai is at your disposal for any questions or concerns, just send an e-mail to: info.asia@marzocchipompe.com

Andrea Lombardi - General Manager of Marzocchi Shanghai



NEXT EXHIBITIONS

Over the next three months Marzocchi Pompe will be present with its booth to three important trade fairs:

- **EIMA** "International Exhibition of Agriculture and Gardening Machinery" in Bologna, Italy, November 9 to 13

- **BAUMA CHINA** "International Trade Fair Construction Machinery" in the Italian Pavillion of Assofluid (Fluid Power Manufacturers Italian Association) in Shanghai, China, November 22 to 25

We will be attending for the first time the **CTI Symposium** "Automotive Transmission HEV and EV drives Expo" in Berlin, Germany December 5 to 8.

We invite you to visit our stand where there will be the Marzocchi staff or write us for information or requests to marketing@marzocchipompe.com

Vittoria Barbieri - Exhibitions



NEW CHINESE COMPANY PROFILE

In order to offer efficient and effective information to our Chinese customers and partners, we edited a new Marzocchi Pompe company profile in Chinese. The brochure includes a full description of all Marzocchi Pompe products - with a special section dedicated to our ELIKA pump - including technical and graphical information.

You can easily download the pdf of our new company profile by clicking the link <http://www.marzocchipompe.com/it/company-profile> or by sending an email to: info.asia@marzocchipompe.com

Andrea Lombardi - General Manager of Marzocchi Shanghai