

## Marzocchi Pompe newsletter nr. 1/2016

Marzocchi Pompe is a relatively small Company but active enough to feel more and more the need to share some of its initiatives and activities about sales and development of the product and the Company. As you already may know, keeping active a Newsletter is not always that easy but we will try to do it and do it by giving information that we believe interesting and that you may decide to get to know more about by contacting our marketing or Sales staff. Enjoy reading and do not forget to send us your feedback or suggestions!

*Aldo Toscano - Sales & Mktg Manager*



### 35<sup>th</sup> anniversary of our distributor Symbridge International activities

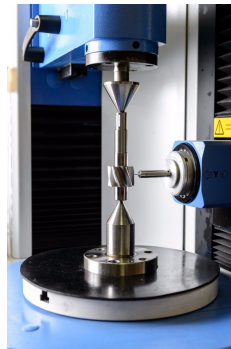
On Jan. 21<sup>st</sup> Symbridge International celebrated the 35th anniversary of their activities. Symbridge International has been collaborating with Marzocchi Pompe for more than 20 years as a master distributor for China and Taiwan. It has been a nice opportunity for our guests, Aldo Toscano, Sales Manager, who has been knowing since 1992 Solomon Chen, President of Symbridge and the new Area Manager for the area, Andrea Lombardi, to visit the beautiful "Formosa." In fact, for three days, our guests along with other Italian and European suppliers of Symbridge were guided sightseeing Taipei, the capital, and other towns on the island. Symbridge operates both in the industrial market producing power packs, than in the mobile market, distributing various of the leading manufacturers of components. Marzocchi Pompe sells to Symbridge International the entire range of its products, from the pumps for mini power packs EK1P to the low-noise Erika pump that Symbridge provides to various equipment manufacturers and to lift trucks producers.



BAUMA the biggest international exhibition of earth-moving and construction machines, is about to open in Munich Germany from April 11 to 17.

Marzocchi Pompe will be attending again and you will find us in Hall A5 Booth 312 and we will be glad to meet you there to inform you on the latest news on our product range, and to share with You news and updates on the market.

We will be particularly pleased to inform you about latest developments on our low-noise and low-ripple pump ELIKA. More news are waiting for you on our stand so do not miss it!



### Marzocchi Pumps USA new plant

Marzocchi Pompe has always considered the United States as one of its most important markets. Our activities in the USA began in the early 90s with the first sales activities. The business was then based on the collaboration with an American Sales Manager that rapidly evolved in the need to rely on a local structure that could support the Customers granting them the typical support the American market deserves: same day delivery or high availability of finished product, technical sales support and a sales staff able to respond the Customer requirements the right place at the right time along with the local sales network.

In 2008, the branch initially founded in California, moved to the Mid West, an even more strategic position for the American fluid power market, in Schaumburg near Chicago. We are happy to inform you that since January 2016, Marzocchi Pumps USA has moved to Elgin IL, in a largest building in order to ensure the sustainability of the expected growth. The staff of Marzocchi Pumps USA is at your disposal for any questions or concerns, just send an e-mail

to: [pumps@marzocchipumpsusa.com](mailto:pumps@marzocchipumpsusa.com)